

# VXL SUCCESS STORY: DXC TECHNOLOGY

VXL delivers manageability, scalability and security for DXC Technology



The world's leading independent IT services company, DXC Technology, realises cost savings, increased productivity and enhanced security with VXL's Fusion endpoint management solution.



## Feature Quote

*"Not at any point in my twenty year IT career have I dealt with a software vendor that has supported my needs in a more timely and collaborative manner than VXL. More importantly, VXL's willingness to customise the software in record time was also key. It's this type of working relationship that has made the implementation of Fusion and Lenovo LTM a successful infrastructure within my division of DXC and will continue to grow and be successful in the years to come."*

- Shaun Potter, BPS End User Compute Manager, DXC Technology

## SUMMARY

### The Customer

As the world's leading independent, end-to-end IT services company, DXC Technology (NYSE: DXC) leads digital transformations for clients by modernizing and integrating their mainstream IT, and by deploying digital solutions at scale to produce better business outcomes. The company's technology independence, global talent, and extensive partner network enable 6,000 private and public-sector clients in 70 countries to thrive on change. DXC is a recognized leader in corporate responsibility.

### The Challenge

To deliver a more efficient management software solution that's agile, productive and lower cost than the incumbent software.

### The Solution

- VXL Fusion Universal Device Manager (UDM) Premium
- Lenovo Terminal Manager (LTM)

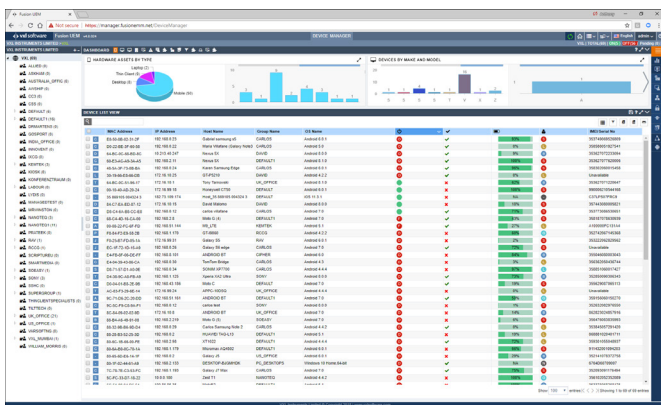
### Key Benefits

- Improved manageability, flexibility and scalability
- Time and cost savings
- Enhance security for remote endpoints

## Goals and Objectives

- Simplify endpoint management
- Eliminate security threats
- Lower capital costs
- Minimise deployment times of critical software patch updates

Instrumental in the business win was Fusion's single interface console to manage, control and report on all enrolled devices. Prior to VXL's Fusion, technicians had no facility to easily and quickly distribute software and updates, to simultaneously modify settings on any amount of end user devices, and also report on compliance of those devices.



This improvement was also echoed by DXC technology's, Shaun Potter, BPS End User Compute Manager, who commented; "VXL's Fusion can be up and running in a matter of hours. I can start from scratch at the beginning of the day, build a server in AWS [Amazon Web Services], take a laptop and put a Fusion agent on it, then by the end of the day, manage that device from anywhere."

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## Key Success Factors

"The whole reason DXC exists is to satisfy our customers. VXL's Fusion, branded as LTM by Lenovo, allows my team to manage Lenovo endpoints in a highly efficient and cost effective manner, giving us more time to service our clients, which creates a more effective relationship for everyone involved" said Shaun Potter.



"Not at any point in my two year IT career have I dealt with a software vendor that has supported my needs in a more timely and collaborative manner than VXL. More importantly, VXL's willingness to customise the software in record time was also key. It's this type of working relationship that has made the implementation of Fusion and Lenovo LTM a successful infrastructure within my division of DXC and will continue to grow and be successful in the years to come" added Potter.

## About VXL Software

VXL Software is a global company, with offices in the USA, UK, France, Germany, the UAE, India and Singapore. VXL Software's Americas Group is head-quartered in Houston, Texas. The European headquarters is in Manchester, UK. VXL Software's development team, and the Asia Pacific headquarters, are based in Mumbai, India.

